

1 UNITED STATES COURT OF APPEALS

2  
3 FOR THE SECOND CIRCUIT

4  
5 August Term, 2005

6  
7 (Submitted After Remand: June 28, 2005  
8 Decided: August 14, 2006)

9  
10 Docket Nos. 02-7378-cv(L), 02-7474-cv(XAP)

11  
12 - - - - -x

13  
14 CLIFFORD B. MEACHAM, THEDRICK L. EIGHMIE,  
15 and ALLEN G. SWEET, individually and on  
16 behalf of all other persons similarly  
17 situated,

18  
19 Plaintiffs-Appellees-Cross-Appellants,

20  
21 JAMES R. QUINN, Ph.D., DEBORAH L. BUSH,  
22 RAYMOND E. ADAMS, WALLACE ARNOLD, WILLIAM  
23 F. CHABOT, ALLEN E. CROMER, PAUL M.  
24 GUNDERSEN, CLIFFORD J. LEVENDUSKY, BRUCE  
25 E. PALMATIER, NEIL R. PAREENE, WILLIAM C.  
26 REYNHEER, JOHN K. STANNARD, DAVID W.  
27 TOWNSEND, and CARL T. WOODMAN,

28  
29 Consolidated-Plaintiffs-Appellees,

30  
31 HILDRETH E. SIMMONS, JR., HENRY  
32 BIELAWSKI, RONALD G. BUTLER, SR., JAMES  
33 S. CHAMBERS, ARTHUR J. KASZUBSKI, DAVID  
34 J. KOPMEYER, CHRISTINE A. PALMER, FRANK  
35 A. PAXTON, JANICE M. POLSINELLE, TEOFILS  
36 F. TURLAIS, and BRUCE E. VEDDER,

37  
38 Consolidated-Plaintiffs-Appellees,

39  
40 - v.-

41  
42 KNOLLS ATOMIC POWER LABORATORY, a/k/a  
43 KAPL, INC., LOCKHEED MARTIN CORPORATION,  
44 and JOHN J. FREEH, both individually and  
45 as an employee of KAPL and

1 Lockheed Martin,

2  
3 Defendants-Appellants-Cross-Appellees.

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8 Before: McLAUGHLIN, JACOBS, and POOLER, Circuit  
9 Judges. Judge Pooler dissents in a separate  
10 opinion.  
11  
12

13 Remand from the United States Supreme Court for  
14 reconsideration of our judgment in Meacham v. Knolls Atomic  
15 Power Lab., 381 F.3d 56 (2d Cir. 2004), in light of Smith v.  
16 City of Jackson, 544 U.S. 228 (2005). Meacham affirmed the  
17 judgment of the United States District Court for the  
18 Northern District of New York (Homer, M.J.), inter alia,  
19 denying a post-verdict motion by defendants-appellants  
20 ("defendants") seeking judgment as a matter of law as to  
21 disparate-impact claims brought by plaintiffs-appellees  
22 ("plaintiffs") under the Age Discrimination in Employment  
23 Act, 29 U.S.C. § 631(a), and the New York Human Rights Law,  
24 N.Y. Exec. Law § 296(3-a)(a). We conclude that plaintiffs  
25 have failed to carry their burden of demonstrating that the  
26 challenged employment practice was unreasonable, and  
27 therefore vacate the judgment of the district court and  
28 remand with instructions to enter judgment as a matter of

1 law in favor of defendants and to dismiss the case.

2  
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4 Peabody LLP (John E. Higgins, on  
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6 Defendants-Appellants-Cross-  
7 Appellees.

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12 Appellees-Cross-Appellants.

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17 AARP, Washington, DC, for Amicus  
18 Curiae AARP in support of  
19 Plaintiffs.

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21 Stephen A. Bokat, Robin S.  
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33 support of Defendants.

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37 Sklover, Associate General  
38 Counsel, Vincent J. Blackwood,  
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1 Amicus Curiae Equal Employment  
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3 support of Plaintiffs. \_\_\_\_\_  
4

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10 Employment Lawyers Association  
11 in support of Plaintiffs.  
12

13 DENNIS JACOBS, Circuit Judge:

14 This case returns to us on remand from the United  
15 States Supreme Court. See Meacham v. Knolls Atomic Power  
16 Lab., 381 F.3d 56, 62 (2d Cir. 2004) ("Meacham"), vacated  
17 and remanded by KAPL, Inc. v. Meacham, 544 U.S. 957 (2005).  
18 Originally, we had reviewed this case on appeal from a  
19 judgment of the United States District Court for the  
20 Northern District of New York (Homer, M.J.), inter alia,  
21 denying the motion of defendants-appellants ("defendants")  
22 seeking judgment as a matter of law pursuant to Fed. R. Civ.  
23 P. 50(b) after a jury verdict awarding damages to  
24 plaintiffs-appellees ("plaintiffs").<sup>1</sup> See Meacham v. Knolls  
25 Atomic Power Lab., 185 F. Supp. 2d 193 (N.D.N.Y. 2002).  
26 Plaintiffs are former employees of defendant Knolls Atomic

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<sup>1</sup>The complete procedural history of this case in the district court can be found at Meacham, 381 F.3d at 65-68.

1 Power Laboratories ("KAPL"), which designs advanced nuclear  
2 propulsion systems; trains sailors in their use; and  
3 oversees their maintenance, repair, refueling and  
4 decommissioning. Plaintiffs lost their jobs at the Knolls  
5 Atomic Power Laboratory (the "Lab") in an involuntary  
6 reduction in force ("IRIF"), and sued under the Age  
7 Discrimination in Employment Act, 29 U.S.C. § 631(a),  
8 ("ADEA") and the New York Human Rights Law, N.Y. Exec. Law §  
9 296(3-a)(a), ("HRL"). The jury verdict rested on a  
10 disparate-impact theory of liability. Previously, we held  
11 that (i) plaintiffs had established a prima facie case under  
12 the ADEA by demonstrating the disparate impact on older  
13 workers of the subjective decision-making involved in the  
14 IRIF; and (ii) notwithstanding defendants' facially  
15 legitimate business justification for the IRIF and its  
16 constituent parts, there was sufficient evidence of an  
17 equally effective alternative to the subjective components  
18 of the IRIF to support liability. See Meacham, 381 F.3d at  
19 71-76. The Supreme Court vacated our judgment affirming the  
20 judgment of the district court and remanded for  
21 reconsideration in light of Smith v. City of Jackson, 544  
22 U.S. 228 (2005), which issued while defendants' petition for

1 a writ of certiorari was pending. See KAPL, 544 U.S. 957.  
2 We have considered City of Jackson and the parties'  
3 supplemental briefing, and we now vacate the judgment of the  
4 district court and remand with instructions to enter  
5 judgment as a matter of law in favor of defendants on all  
6 claims and to dismiss the case.

7  
8 **I.**

9 The Lab is funded by the United States Navy's Nuclear  
10 Propulsion Program ("NR") (jointly with the Department of  
11 Energy), which sets annual staffing limits for the facility  
12 in consultation with KAPL.<sup>2</sup> In fiscal year 1996, the NR  
13 imposed a more stringent limit on annual staffing levels and  
14 (at the same time) assigned additional work to the Lab that  
15 required new hires. Among the compliance measures adopted  
16 by KAPL was an IRIF in which plaintiffs, all of whom are  
17 over forty years of age, lost their jobs. Meacham, 381 F.3d  
18 at 62-63.

19 KAPL provided a guide for implementing the IRIF to  
20 participating (i.e., over-budget) managers. The guide

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<sup>2</sup>A complete factual description of this case can be found in Meacham, 381 F.3d at 62-65.

1     instructed managers

2             to select employees for the IRIF by listing  
3             "all employees in [their] group[s] on [a]  
4             matrix"; ranking them between zero and ten for  
5             performance, flexibility, and criticality of  
6             their skills; and giving up to ten points for  
7             company service. Managers were to rate  
8             performance based on an average of the two  
9             most recent performance appraisals. The tests  
10            for making a flexibility determination were  
11            whether the employee's "documented skills  
12            [could] be used in other assignments that  
13            [would] add value to current or future Lab  
14            work" and whether the employee was  
15            "retrainable for other Lab assignments."  
16            Critical skills were those skills that were  
17            critical to continuing work in the Lab as a  
18            whole. In addition, KAPL directed managers to  
19            consider whether the "individual's skill [was]  
20            a key technical resource for the NR program"  
21            and whether "the skill [was] readily  
22            accessible within the Lab or generally  
23            available from the external market."  
24

25     Id. at 63-64 (brackets and emphasis in original). Once  
26     employees were thus ranked, managers were instructed to  
27     identify for layoff employees at the bottom--as necessary to  
28     achieve the required staff reduction--and then to perform an  
29     adverse impact analysis to determine whether the layoffs  
30     "might have a disparate impact on a protected class of  
31     employees." Id. at 64. To ensure compliance with the ADEA,  
32     managers were instructed to perform an analysis "similar" to  
33     the EEOC's "four-fifths" rule, by which (according to the

1 guide) a "serious discrepancy" would exist "if the selection  
2 rate for a protected group is greater than 120% of the rate  
3 for the total population." Id. Once this process was  
4 completed,

5 a review board was to assess the manager's  
6 selections "to assure adherence to downsizing  
7 principles as well as minimal impact on the  
8 business and employees." Finally, KAPL's  
9 general manager, John Freeh, and its [general]  
10 counsel, Richard Correa, were to review the  
11 final IRIF selections and the impact analyses.

12  
13 Id.

14 In the end, 245 out of an estimated 2,063 eligible  
15 employees were placed on the matrices; thirty-one employees  
16 on the matrices were selected for layoff, thirty of whom  
17 were over forty years of age.

## 18 19 **II.**

20 In Meacham, we held that plaintiffs adduced evidence  
21 sufficient to establish a prima facie case for disparate-  
22 impact liability under the ADEA. Id. at 71-74. Plaintiffs  
23 identified a specific employment practice--KAPL's "unaudited  
24 and heavy reliance on subjective assessments of  
25 'criticality' and 'flexibility'" in implementing the IRIF--  
26 and presented evidence supporting a reasonable inference



1 that the practice caused the “startlingly skewed results.”  
2 Meacham, 381 F.3d at 75 n.8. We see nothing in City of  
3 Jackson that casts doubt on this holding. City of Jackson  
4 reiterated the requirement that disparate-impact plaintiffs  
5 under the ADEA are “responsible for isolating and  
6 identifying the specific employment practices that are  
7 allegedly responsible for any observed statistical  
8 disparities,” 544 U.S. at 241 (quoting Wards Cove Packing  
9 Co. v. Atonio, 490 U.S. 642, 656 (1989)) (emphasis in City  
10 of Jackson); in Meacham, we held that plaintiffs had  
11 satisfied that specificity requirement, see Meacham, 381  
12 F.3d at 74.

13  
14 **A.**

15 The matrix for adjudicating disparate-impact claims,  
16 once a plaintiff has made out a prima facie case, was first  
17 authoritatively established in Wards Cove Packing Co. v.  
18 Atonio, in the context of Title VII of the Civil Rights Act  
19 of 1964, 42 U.S.C. § 2000e et seq. (“Title VII”). 490 U.S.  
20 642 (1989). The employer assumes the burden of producing  
21 evidence that the challenged employment practice has a  
22 legitimate business justification, see id. at 658-59; see

1   also Watson v. Fort Worth Bank & Trust, 487 U.S. 977, 998  
2   (1988); however, “the ultimate burden of proving that  
3   discrimination against a protected group has been caused by  
4   a specific employment practice remains with the plaintiff at  
5   all times,” Wards Cove, 490 U.S. at 659 (quoting Watson,  
6   487 U.S. at 997). Thus, after the employer has proffered a  
7   legitimate business justification, the plaintiff bears the  
8   burden of persuading the jury that the employer’s  
9   justification does not pass the test of “business  
10   necessity”—i.e., either that the challenged practice does  
11   not serve, in a significant way, the legitimate employment  
12   goals of the employer or that “other tests or selection  
13   devices, without a similarly undesirable . . . effect, would  
14   also serve the employer’s legitimate [hiring] interest[s].”  
15   Id. at 659–60 (quoting Albemarle Paper Co. v. Moody, 422  
16   U.S. 405, 425 (1975)); see also Watson, 487 U.S. at 998–99;  
17   City of Jackson, 544 U.S. at 243 (referencing “business  
18   necessity test”). In Smith v. Xerox Corp., we extended this  
19   burden-shifting approach to disparate-impact claims under  
20   the ADEA. 196 F.3d 358, 365 (2d Cir. 1999).

21       We held in Meacham that KAPL had advanced “a facially  
22   legitimate business justification for the IRIF and its

1 constituent parts[--]'to reduce its workforce while still  
2 retaining employees with skills critical to the performance  
3 of KAPL's functions.'" Meacham, 381 F.3d at 74 (quoting  
4 Meacham v. Knolls Atomic Power Lab., 185 F. Supp. 2d 193,  
5 213 (N.D.N.Y. 2002)). While such a justification,  
6 unchallenged, "would preclude a finding of disparate impact  
7 [liability]," id., we ruled--following the precedent  
8 established in Xerox--that plaintiffs could prevail  
9 nevertheless by demonstrating that KAPL's justification  
10 failed the test of "business necessity," i.e., by  
11 challenging the justification head-on or by showing "that  
12 another practice would achieve the same result at a  
13 comparable cost without having a disparate impact on the  
14 protected group,'" id. at 74 (quoting Xerox, 196 F.3d at  
15 365). We concluded that plaintiffs had discharged their  
16 burden because "[a]t least one suitable alternative is clear  
17 from the record: KAPL could have designed an IRIF with more  
18 safeguards against subjectivity, in particular, tests for  
19 criticality and flexibility that are less subject to  
20 managerial bias."<sup>3</sup> Id. at 75.

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<sup>3</sup>According to the district court, plaintiffs overcame KAPL's showing of "business necessity" by presenting evidence of suitable alternative measures, i.e., a hiring

1        That analysis is untenable on this remand because, in  
2        City of Jackson, the Supreme Court held that the "business  
3        necessity" test is not applicable in the ADEA context;  
4        rather, the appropriate test is for "reasonableness," such  
5        that the employer is not liable under the ADEA so long as  
6        the challenged employment action, in relying on specific  
7        non-age factors, constitutes a reasonable means to the  
8        employer's legitimate goals. See City of Jackson, 544 U.S.  
9        at 243 ("Unlike the business necessity test, which asks  
10       whether there are other ways for the employer to achieve its  
11       goals that do not result in a disparate impact on a  
12       protected class, the reasonableness inquiry includes no such  
13       requirement."); see also id. at 239 (stating that there is  
14       no liability under the ADEA if the adverse impact of the  
15       challenged employment action is "attributable to a nonage  
16       factor that [i]s 'reasonable'"). The "reasonableness" test  
17       in City of Jackson is derived primarily from wording in the  
18       ADEA "that significantly narrows its coverage by permitting

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freeze or expansion of KAPL's voluntary separation plan.  
However, these were alternatives to the IRIF itself (which  
we concluded was justified), not alternatives to the  
specific components of the IRIF that plaintiffs had  
identified as discriminatory. See Meacham, 381 F.3d at 75.

1 any 'otherwise prohibited' action 'where the differentiation  
2 is based on reasonable factors other than age.'" City of  
3 Jackson, 544 U.S. at 233 (quoting ADEA § 4(f)(1), 29 U.S.C.  
4 § 623(f)(1)).<sup>4</sup> The Court emphasized that (i) Congress had  
5 refrained from addressing the ADEA in the Civil Rights Act  
6 of 1991, even though the Act had amended Title VII to expand  
7 the narrow construction of an "employer's exposure to  
8 liability on a disparate-impact theory" established in Wards  
9 Cove, see City of Jackson, 544 U.S. at 240; see also Civil  
10 Rights Act of 1991, 105 Stat. 1071; and (ii) "age, unlike  
11 race or other classifications protected by Title VII, not  
12 uncommonly has relevance to an individual's capacity to

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<sup>4</sup>ADEA § 4(f)(1), 29 U.S.C. § 623(f)(1), reads in pertinent part:

It shall not be unlawful for an employer,  
employment agency, or labor organization . . .  
to take any action otherwise prohibited under  
subsections (a), (b), (c), or (e) of this  
section where age is a bona fide occupational  
qualification reasonably necessary to the  
normal operation of the particular business,  
or where the differentiation is based on  
reasonable factors other than age, or where  
such practices involve an employee in a  
workplace in a foreign country . . . .

(emphasis added).

1 engage in certain types of employment," City of Jackson, 544  
2 U.S. at 240.

3 While "as a general rule, one panel of this Court  
4 cannot overrule a prior decision of another panel[,] . . .  
5 an exception to this general rule arises where there has  
6 been an intervening Supreme Court decision that casts doubt  
7 on our controlling precedent." Union of Needletrades,  
8 Indus. & Textile Employees v. INS, 336 F.3d 200, 210 (2d  
9 Cir. 2003). In light of City of Jackson, it is clear that  
10 Xerox is no longer good law insofar as it holds that the  
11 "business necessity" test governs ADEA disparate-impact  
12 claims.<sup>5</sup>

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<sup>5</sup>Judge Pooler argues in dissent that City of Jackson "did not state or imply . . . that the 'business necessity' part of the Wards Cove analysis . . . no longer exists as part of the [ADEA] disparate impact analysis." Dissenting Op. at [5]. That is an unnatural reading of City of Jackson, which (i) directly contrasts the "business necessity test" with the "reasonableness inquiry," City of Jackson, 544 U.S. at 243, and (ii) makes no suggestion in the course of establishing and applying the reasonableness inquiry that the business necessity test is available in the alternative. The dissent's approach would introduce a redundant (and counterintuitive) step in the analysis, with disparate-impact plaintiffs required to demonstrate that an employer's proffered business justification fails the business necessity test, at which point the employer would still prevail upon demonstrating that the justification was nonetheless "reasonable." (No one has previously complained that the burden-shifting framework requires more steps.) The dissent also rests in part on the mistaken assumption



1 legitimate business justification, to prevail "employee must  
2 ultimately persuade the factfinder that the employer's  
3 asserted basis for the neutral policy is unreasonable").

4 The following considerations lead us to that conclusion:

5 1. In substituting the "reasonableness" test for the  
6 "business necessity" test, City of Jackson nowhere suggested  
7 that the burden of persuasion with respect to the legitimacy  
8 of the business justification was being shifted to the  
9 employer. That is not dispositive, however: the facts  
10 raised no close question as to the reasonableness of the  
11 employer's proffered business justification. See City of  
12 Jackson, 544 U.S. at 241-43.

13 2. City of Jackson says that "Wards Cove's pre-1991  
14 interpretation of Title VII's identical language remains  
15 applicable to the ADEA." Id. at 240. Wards Cove explained  
16 that the plaintiff bears the burden of persuasion to defeat  
17 the employer's "business necessity" justification because  
18 the plaintiff bears the ultimate burden under Title VII to  
19 "prove that it was 'because of [his] race, color,' etc.,  
20 that he was denied a desired employment opportunity." Wards  
21 Cove, 490 U.S. at 660 (quoting 42 U.S.C. § 2000e-2(a)). The  
22 analogous § 4(a) of the ADEA, 29 U.S.C. § 623(a), is



1 identical to that of Title VII "[e]xcept for substitution of  
2 the word 'age' for the words 'race, color, religion, sex, or  
3 national origin.'" City of Jackson, 544 U.S. at 233. City  
4 of Jackson thus applies the reasoning and analysis of Wards  
5 Cove to disparate-impact claims under the ADEA, with the  
6 effect that an employer defeats a plaintiff's prima facie  
7 case by producing a legitimate business justification,  
8 unless the plaintiff is able to discharge the ultimate  
9 burden of persuading the factfinder that the employer's  
10 justification is unreasonable. Any other interpretation  
11 would compromise the holding in Wards Cove that the employer  
12 is not to bear the ultimate burden of persuasion with  
13 respect to the "legitimacy" of its business justification.  
14 Wards Cove, 490 U.S. at 659-60.

15 3. City of Jackson reasoned that the "narrower" scope  
16 of disparate-impact liability under the ADEA (as compared  
17 with Title VII) is justified because "age, unlike race or  
18 other classifications protected by Title VII, not uncommonly  
19 has relevance to an individual's capacity to engage in  
20 certain types of employment," and that as a result, "certain  
21 employment criteria that are routinely used may be  
22 reasonable despite their adverse impact on older workers as

1 a group.” City of Jackson, 544 U.S. at 240-41. It would  
2 seem redundant to place on an employer the burden of  
3 demonstrating that routine and otherwise unexceptionable  
4 employment criteria are reasonable.

5 In dissent, Judge Pooler argues that the “reasonable  
6 factors other than age” (“RFOA”) provision, ADEA § 4(f)(1),  
7 29 U.S.C. § 623(f)(1), is in the nature of an affirmative  
8 defense for which the employer should bear the burden of  
9 persuasion. See Dissenting Op. at [5-15]. In support of  
10 this argument, Judge Pooler observes that the provision (i)  
11 permits conduct that is “otherwise prohibited”—language  
12 that suggests an affirmative defense, see id. at [8-9]; and  
13 (ii) is listed in the statute after the bona fide  
14 occupational qualification (“BFOQ”) exception—an  
15 affirmative defense for which the Supreme Court has strongly  
16 suggested the employer bears the burden of persuasion, see  
17 id. at [10-11] (citing City of Jackson, 544 U.S. 228, 233  
18 n.3 (2005)); see also Western Air Lines, Inc. v. Criswell,  
19 472 U.S. 400, 416 n.24 (1985); Air Line Pilots Ass’n v. TWA,  
20 713 F.2d 940, 954 (2d Cir. 1983) (establishing that BFOQ  
21 provision “may be invoked only if an employer proves  
22 ‘plainly and unmistakably’ that its employment practice

1 meets the 'terms and spirit' of the remedial legislation"),  
2 aff'd in part & rev'd in part on other grounds sub nom TWA  
3 v. Thurston, 479 U.S. 111 (1985).<sup>6</sup> There is some force to  
4 this argument, but it does not withstand City of Jackson,  
5 which emphasized that there are reasonable and permissible  
6 employment criteria that correlate with age. (This case is  
7 a fine example of the phenomenon.) It is therefore hard to  
8 see how an ADEA plaintiff can expect to prevail on a showing  
9 of disparate impact based on a factor that correlates with  
10 age without also demonstrating that the factor is  
11 unreasonable.<sup>7</sup>

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<sup>6</sup>A provision of the regulations promulgated by the Equal Employment Opportunity Commission ("EEOC"), the agency statutorily charged with implementing the ADEA, see 29 U.S.C. § 628, interprets ADEA § 4(f)(1) as placing the burden of persuasion with respect to a RFOA on the employer in the context of disparate treatment. See 29 C.F.R. 1625.7(e) ("When the exception of a [RFOA] is raised against an individual claim of discriminatory treatment, the employer bears the burden of showing that the [RFOA] exists factually.") (internal quotation marks omitted). We are disinclined to accord this interpretation any weight given that (i) we are interpreting the RFOA provision in the context of disparate impact; and (ii) City of Jackson directly contradicts 29 C.F.R. 1625.7(d), which interprets the RFOA provision as mandating a "business necessity" test when a plaintiff has established a prima facie case of disparate impact, and thereby casts substantial doubt on the soundness of the relevant EEOC regulations.

<sup>7</sup>The dissent points out that City of Jackson characterized the BFOQ exception as an "affirmative

1           Our conclusion is reinforced by the history of the  
2   development of the "business necessity" test. The Supreme  
3   Court established the "business necessity" test in Griggs v.  
4   Duke Power Co., explaining that "Congress has placed on the  
5   employer the burden of showing that any given requirement  
6   must have a manifest relationship to the employment in  
7   question." 401 U.S. 424, 432 (1971). Although Griggs  
8   failed to locate the source of the test in any particular  
9   statutory provision of Title VII, Wards Cove later clarified  
10   that the "burden" referred to in Griggs was the burden of  
11   production, not persuasion, see supra; and Albemarle Paper  
12   Co. v. Moody, 422 U.S. 405, 425 (1975), located the source  
13   of the "business necessity" test in Title VII § 703(h), 42  
14   U.S.C. § 2000e-2 (h), which provides that it shall not  
15           be an unlawful employment practice for an  
16           employer to give and to act upon the results  
17           of any professionally developed ability test  
18           provided that such test, its administration or  
19           action upon the results is not designed,  
20           intended or used to discriminate because of

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defense," see Dissenting Op. at 6 (citing City of Jackson,  
544 U.S. at 233 n.3); this makes it all the more telling  
that the opinion did not so characterize the RFOA provision.  
Moreover, the cases cited in the dissent as characterizing  
the RFOA provision as an affirmative defense, see Dissenting  
Op. at [13-14], are inapt because they all (i) concern suits  
alleging disparate treatment, not disparate impact, and (ii)  
pre-date City of Jackson.

1 race, color, religion, sex or national origin.  
2  
3 This section, like the RFOA provision in the ADEA, lends  
4 itself to interpretation as an affirmative defense, with the  
5 burden of persuasion on the employer; but the Supreme Court  
6 has determined that it is not, and we are convinced that  
7 there is insufficient reason to depart from that analysis in  
8 interpreting the ADEA.

9 Applying the Wards Cove burden shifting framework--as  
10 modified in the ADEA context by City of Jackson--to the  
11 facts before us, we reaffirm our conclusion in Meacham that  
12 KAPL satisfied its burden of producing evidence suggesting  
13 that a legitimate business justification motivated the  
14 challenged components of the IRIF. See supra. But we must  
15 revisit that question because we followed the district court  
16 in characterizing KAPL's legitimate justification as the  
17 reduction of KAPL's "workforce while still retaining  
18 employees with skills critical to the performance of KAPL's  
19 functions.'" Meacham, 381 F.3d at 74 (quoting Meacham v.  
20 Knolls Atomic Power Lab., 185 F. Supp. 2d 193, 213 (N.D.N.Y.  
21 2002)). Evidence supports that business objective, but our  
22 characterization did not conform to the specific employment  
23 practice identified by the plaintiffs: the IRIF's "unaudited

1 and heavy reliance on subjective assessments of  
2 'criticality' and 'flexibility,'" supra. Defendants' burden  
3 was to advance a justification for these features of the  
4 IRIF, and it was plaintiffs' burden to demonstrate that that  
5 justification is unreasonable. The record demonstrates that  
6 defendants discharged their burden, and plaintiffs did not.

7 At trial, defendants' expert witness--a specialist in  
8 industrial psychology with substantial corporate downsizing  
9 experience--testified that the criteria of "criticality" and  
10 "flexibility" were ubiquitous components of "systems for  
11 making personnel decisions," and that the subjective  
12 components of the IRIF were appropriate because the managers  
13 conducting the evaluations were knowledgeable about the  
14 requisite criteria and familiar with the capabilities of the  
15 employees subject to evaluation. KAPL's staffing manager  
16 testified to the importance of criticality and flexibility  
17 to ensuring that KAPL could carry on operations with a  
18 shrinking workforce. This evidence unquestionably  
19 discharged defendants' burden of production--it suggested  
20 that the specific features of the IRIF challenged by  
21 plaintiffs were routinely-used components of personnel  
22 decisionmaking systems in general, and were appropriate to

1 the circumstances that provoked KAPL's IRIF.

2 The next question is whether plaintiffs discharged  
3 their burden of demonstrating that the justification was  
4 unreasonable. "Unlike the business necessity test, which  
5 asks whether there are other ways for the employer to  
6 achieve its goals that do not result in a disparate impact  
7 on a protected class, the reasonableness inquiry includes no  
8 such requirement." City of Jackson, 544 U.S. at 243; see  
9 also id. at 240 ("[T]he scope of disparate-impact liability  
10 under ADEA is narrower than under Title VII."). In  
11 determining whether plaintiffs have demonstrated that KAPL's  
12 relatively subjective and unaudited procedures for measuring  
13 "criticality" and "flexibility" were unreasonable, we keep  
14 in mind that "we are not a super-personnel department."  
15 Byrnie v. Town of Cromwell Bd. of Educ., 243 F.3d 93, 106  
16 (2d Cir. 2001); see also Furnco Constr. Corp. v. Waters, 438  
17 U.S. 567, 578 (1978) ("Courts are generally less competent  
18 than employers to restructure business practices."). "It  
19 would be a most radical interpretation of Title VII for a  
20 court to enjoin use of an historically settled process and  
21 plainly relevant criteria largely because they lead to  
22 decisions which are difficult for a court to review."

1    Zahorik v. Cornell Univ., 729 F. 2d 85, 96 (2d Cir. 1984);  
2    but see Albemarle Paper, 422 U.S. at 433 (expressing concern  
3    over "a 'standard' that was extremely vague and fatally open  
4    to divergent interpretations"). The range of reasonable  
5    personnel systems is wide in a fluid and adaptive economy.

6        As we observed in Meacham, plaintiffs presented  
7    probative evidence tending to show that: (i) KAPL's criteria  
8    were subjective (and "imprecise at best"); (ii) "the  
9    subjectivity disproportionately impacted older employees";  
10   (iii) KAPL "observed that the disproportion was gross and  
11   obvious"; and (iv) KAPL "did nothing to audit or validate  
12   the results." Meacham, 381 F.3d at 75 & n.7.

13        Moreover, even though KAPL implemented some of its  
14    established guidelines for the IRIF, see supra, compliance  
15    was uneven. Managers were trained to ensure that they  
16    understood the matrix criteria definitions and the process  
17    for analyzing the completed matrices. But the company's  
18    only disparate-impact analysis of the employees selected for  
19    layoff was done by a human resources manager who lacked  
20    training or serious preparation, and whose technique was to  
21    compare the average age of the workforce before and after  
22    the IRIF, see Meacham, 381 F.3d at 64; given the size of



1 KAPL's workforce, this technique was inadequate to identify  
2 age-related discrepancies resulting from a personnel action  
3 that affected only thirty-one employees. See id.

4 Per the guide instructions, KAPL's review board  
5 assessed the design and execution of the IRIF--including the  
6 process for constructing matrices and the final layoff  
7 decisions--to ensure that they conformed to KAPL's business  
8 needs; but the review board did not assess age  
9 discrimination issues. See id. KAPL's general counsel  
10 conducted a legal review of the IRIF after its completion,  
11 consulting with the company's human resources  
12 representatives and some managers about employee scoring and  
13 placement on the matrices, as well as about individual  
14 layoff decisions. See id. The general counsel was familiar  
15 with the ADEA and apparently aware of the viability of the  
16 disparate-impact theory in the Second Circuit at the time;  
17 however, he did not analyze the results of the IRIF,  
18 explaining that he was only concerned with whether "[I]RIF  
19 decisions were properly made" and "legitimate." Id.

20 Plaintiffs, who bear the burden of demonstrating that  
21 KAPL's action was unreasonable, did not directly challenge  
22 the testimony of KAPL principals regarding the planning and

1 execution of the IRIF. However, Dr. Janice Madden, an  
2 employment discrimination expert and experienced  
3 statistician, testified for plaintiffs that (i) the  
4 probability of the age disparities at various stages of the  
5 IRIF happening by chance was so low as to suggest to a high  
6 degree of statistical significance that the disparities were  
7 not the result of chance;<sup>8</sup> (ii) "criticality" and  
8 "flexibility" were the criteria most responsible  
9 statistically for the selection of individuals to be laid  
10 off; and (iii) the procedures established for review of the  
11 decisions made by individual managers "did not offer  
12 adequate protections to keep the prejudices of managers from  
13 influencing the outcome." Id. at 65.

14 Have plaintiffs discharged their burden? It is  
15 important to distinguish between evidence that KAPL's IRIF  
16 resulted in an unlikely, "startlingly skewed" age  
17 distribution of laid-off employees--which is relevant to  
18 plaintiffs' prima facie case--and evidence that KAPL's  
19 business justification for the specific design and execution

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<sup>8</sup>Dr. Madden explained that a disparity is statistically significant if "the probability that [it] could happen by chance is less than 5 percent." Meacham, 381 F.3d at 65.

1 of the IRIF was "unreasonable." The fact that the IRIF  
2 resulted in a skewed age distribution of laid-off employees  
3 is not itself necessarily probative of whether KAPL's  
4 business justification for particular features of its IRIF  
5 was "reasonable." As the Supreme Court observed in City of  
6 Jackson, age is often highly correlated with legitimate  
7 employment needs. See City of Jackson, 544 U.S. at 240  
8 ("[A]ge, unlike race or other classifications protected by  
9 Title VII, not uncommonly has relevance to an individual's  
10 capacity to engage in certain types of employment."). To  
11 draw a negative inference from the ex post age distribution  
12 of laid-off employees would inhibit reliance on reasonable  
13 and useful employment criteria that are highly correlated  
14 with age.

15 The probative record evidence suggests that the factors  
16 used in KAPL's IRIF could have been better drawn and that  
17 the process could have been better scrutinized to guard  
18 against a skewed layoff distribution. However, KAPL set  
19 standards for managers constructing matrices and selecting  
20 employees for layoff, and it did monitor the implementation  
21 of the IRIF. The IRIF restricted arbitrary decision-making  
22 by individual managers, and the measures that KAPL put in

1 place to prevent such arbitrary decision-making and ensure  
2 that the layoffs satisfied KAPL's business needs--while not  
3 foolproof--were substantial. Any system that makes  
4 employment decisions in part on such subjective grounds as  
5 flexibility and criticality may result in outcomes that  
6 disproportionately impact older workers; but at least to the  
7 extent that the decisions are made by managers who are in  
8 day-to-day supervisory relationships with their employees,  
9 such a system advances business objectives that will usually  
10 be reasonable.

11 "[T]here may have been other reasonable ways for [KAPL]  
12 to achieve its goals" (as we held in Meacham, 381 F.3d at  
13 75), but "the one selected was not unreasonable." City of  
14 Jackson, 544 U.S. at 243.

### 16 III.

17 "[S]ince claims under the HRL are analyzed identically  
18 to claims under the ADEA[,]. . . the outcome of an  
19 employment discrimination claim made pursuant to the HRL is  
20 the same as it is under the ADEA . . . ." Xerox, 196 F.3d  
21 at 363; see also Leopold v. Baccarat, Inc., 174 F.3d 261,  
22 264 n.1 (2d Cir. 1999). Moreover, the HRL contains a RFOA

1 exception identical to that contained in the ADEA. See N.Y.  
2 Exec. L. § 296(3-a)(d). Therefore, we have no reason to  
3 think that, in analyzing the HRL, New York will reject our  
4 interpretation of the impact of City of Jackson on analysis  
5 of the ADEA. Plaintiffs' HRL claims therefore fail for the  
6 same reason as their ADEA claims: plaintiffs have not  
7 satisfied their burden of demonstrating that defendants'  
8 business justification was unreasonable.<sup>9</sup>

#### 10 IV.

11 Because we conclude that plaintiffs' ADEA and HRL  
12 claims fail, we reach plaintiffs' cross-appeal challenging

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<sup>9</sup>We held in Meacham that defendants had waived their argument that "a disparate impact claim is conceptually impossible" under the HRL because they did not raise the argument until their post-verdict motion. See Meacham, 381 F.3d at 71. We enforce the waiver and do not consider the argument. However, defendants have not waived the argument that their business justification was "reasonable," because defendants have consistently maintained that plaintiffs' HRL claims should be dismissed because their ADEA claims fail. Defendants repeatedly sought judgment as a matter of law with respect to both the ADEA and HRL claims, and the district court analyzed the HRL and ADEA claims together. See Meacham, 381 F.3d at 66 ("[D]efendants moved for summary judgment dismissing all of plaintiffs' claims.") (emphasis added); Meacham v. Knolls Atomic Power Lab., 185 F. Supp. 2d 193, 206 (N.D.N.Y. 2002) ("A plaintiff may establish violations of the ADEA and the HRL under theories of disparate treatment and disparate impact.").

1 the decisions of the district court (i) to strike the report  
2 of plaintiffs' expert, Madden, at the end of the liability  
3 phase of the trial, and (ii) to exclude from evidence the  
4 document entitled "Eligibility Requirement Options for  
5 [Voluntary Separation Plan]." We review a district court's  
6 evidentiary rulings "only for manifest error because the  
7 decision of which evidence is admissible is one that is  
8 committed to the district judge's discretion." Barrett v.  
9 Orange County Human Rights Comm'n, 194 F.3d 341, 346 (2d  
10 Cir. 1999). The district court committed no manifest error,  
11 because (i) Madden testified at length as to the contents of  
12 her report and (ii) the document relating to the voluntary  
13 separation plan was immaterial because--as we held in  
14 Meacham--the plan was not a suitable alternative to the  
15 challenged employment practice. See Meacham, 381 F.3d at  
16 75.

17  
18 \* \* \*

19 For the reasons set forth above, we vacate the judgment  
20 of the district court, and remand with instructions to enter  
21 judgment as a matter of law in favor of defendants on all  
22 claims and to dismiss the case.

1 POOLER, Circuit Judge, dissenting:

2 I respectfully dissent because I do not agree that  
3 Smith v. City of Jackson, 544 U.S. 228 (2005) requires  
4 vacatur of the district court judgment. The concerns  
5 animating my disagreement with the majority are (1) the  
6 majority improperly conflates the analysis of proof of a  
7 reasonable factor other than age ("RFOA") with the  
8 legitimate business justification analysis as it is used in  
9 a disparate impact analysis; (2) the majority errs by  
10 assigning to plaintiffs the burden of proving that a RFOA  
11 does not exist; and (3) the majority improperly reaches the  
12 asserted RFOA error because, although defendants pleaded an  
13 affirmative RFOA defense, they did not seek a charge or a  
14 verdict sheet question on that defense, thus requiring that  
15 we find fundamental error, which does not exist, to reach  
16 the claimed error.

17  
18 **I. Impact of City of Jackson on ADEA Disparate**  
19 **Impact Analysis.**  
20

21 City of Jackson has a three-fold impact on ADEA  
22 disparate impact analysis. First, the Supreme Court held  
23 that disparate impact claims can be proven under the ADEA.  
24 544 U.S. at 240. Second, it held that the disparate impact

1 analysis contained in Wards Cove Packing Co. v. Atonio, 490  
2 U.S. 642 (1989), continued to apply in ADEA cases, albeit  
3 not in Title VII cases. See City of Jackson, 544 U.S. at  
4 240 (“Wards Cove’s pre-1991 interpretation of Title VII’s  
5 identical language remains applicable to the ADEA.”).  
6 Third, the Court held that an employee could not defend  
7 against proof of a RFOA by showing that another reasonable  
8 method to reach the employer’s goals existed. See id. at  
9 243 (“While there may have been other reasonable ways for  
10 the City to achieve its goals, the one selected was not  
11 unreasonable. Unlike the business necessity test, which  
12 asks whether there are other ways for the employer to  
13 achieve its goals that do not result in a disparate impact  
14 on a protected class, the reasonableness inquiry includes no  
15 such requirement.”).

16 As indicated in the majority opinion, City of Jackson’s  
17 first holding is consonant with our precedent and needs no  
18 further analysis. The second holding—that a Wards Cove  
19 disparate impact analysis remains applicable —does require  
20 further examination. The Wards Cove Court analyzed the  
21 judicially created burdens of proof for disparate impact  
22 analysis under Title VII. See 490 U.S. at 656-661. The



1 Court held that after the plaintiffs establish a prima facie  
2 case, the analysis shifts to the legitimacy of the business  
3 justification proffered by the employer, and that "the  
4 dispositive issue [at that stage] is whether a challenged  
5 practice serves, in a significant way, the legitimate  
6 employment goals of the employer." Id. at 659. The Court  
7 then held that plaintiff retained the ultimate burden of  
8 proving discrimination and added that if the "[employees]  
9 cannot persuade the trier of fact on the question of  
10 petitioners' business necessity defense, [the employees] may  
11 still be able to prevail." Id. at 660. To succeed at this  
12 stage, the employees must persuade the factfinder that  
13 "'other tests or selection devices, without a similarly  
14 undesirable racial effect would also serve the employer's  
15 legitimate [hiring] interest[s].'" Id. (quoting Albemarle  
16 Paper Co. v. Moody, 422 U.S. 405, 425 (1975)). The City of  
17 Jackson Court's adherence to Wards Cove in the ADEA  
18 disparate-impact analysis does not change the law of this  
19 circuit because we have long used the Wards Cove analysis in  
20 ADEA disparate impact cases. See, e.g., Meacham v. KAPL,  
21 381 F.3d 56, 71-76 (2d Cir. 2004).

22 At trial, the district court correctly stated the Wards

1 Cove burdens in its charge, and defendants did not object.  
2 The jury then found that plaintiffs satisfied their burden  
3 of proving disparate-impact discrimination. Although the  
4 district court set aside the jury's finding that defendants  
5 did not proffer a legitimate business justification, see  
6 Meacham, 381 F.3d at 74, it refused to set aside the  
7 verdict—and we affirmed—because plaintiffs had identified an  
8 alternative that would equally well serve KAPL's business  
9 purpose, id. at 75. Therefore, both the district court and  
10 this court performed exactly the analysis required by Wards  
11 Cove. As a result, the second holding of City of Jackson  
12 does not require vacatur of the district court judgment.

13 I turn, then, to the third holding in City of  
14 Jackson—that the RFOA exemption of 29 U.S.C. § 623(f)(1)  
15 cannot be defeated by a showing that other equally effective  
16 alternatives that do not have an adverse impact on older  
17 workers are available. In vacating the district court's  
18 judgment and directing the dismissal of the complaint, the  
19 majority holds that “[i]n light of City of Jackson, it is  
20 clear that [Smith v. Xerox Corp., 196 F.3d 358 (2d Cir.  
21 1999)] is no longer good law insofar as it holds that the  
22 ‘business necessity’ test governs ADEA disparate impact test

1 claims." It is here that the majority, in my view,  
2 impermissibly conflates the Supreme Court's holding on an  
3 age discrimination disparate impact analysis with its  
4 holding on the RFOA defense. The Supreme Court held that  
5 the Wards Cove analysis continues to govern ADEA disparate  
6 impact claims. See City of Jackson, 544 U.S. at 240. It  
7 did not state or imply that the "business necessity" part of  
8 the Wards Cove analysis—on which plaintiffs bear the burden  
9 of proof—no longer exists as part of the disparate impact  
10 analysis.

11 We should not make the leap between a disparate-impact  
12 analysis and a RFOA analysis—which the Supreme Court did not  
13 make explicitly or implicitly in City of Jackson—because the  
14 Wards Cove disparate impact analysis and RFOA are very  
15 different doctrines. Throughout the entire Wards Cove  
16 analysis, the plaintiffs continue to bear the burden of  
17 persuasion with respect to disparate impact. See 490 U.S.  
18 at 659. However, in a RFOA analysis, as I argue below, the  
19 employer bears the burden of proof. Further, the Wards Cove  
20 analysis is a judicially created<sup>1</sup> doctrine setting forth

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<sup>1</sup>The majority quarrels with the phrase, "judicially created," because "Albemarle Paper Co. v. Moody, 422 U.S. 405, 425 (1975) located the source of the 'business

1    what employees must demonstrate to prevail on a disparate  
2    impact claim under the ADEA, see Wards Cove, 490 U.S. at  
3    650-661, while the RFOA is a statutory exemption to  
4    liability otherwise established by plaintiffs under a  
5    disparate impact analysis, see 29 U.S.C. § 623(f)(1); City  
6    of Jackson, 544 U.S. at 239 (reasoning that “[i]t is . . .  
7    in cases involving disparate-impact claims that the RFOA  
8    provision plays its principal role by precluding liability  
9    if the adverse impact was attributable to a nonage factor  
10   that was ‘reasonable.’”). The majority implicitly suggests  
11   that because the RFOA provision does not require that an  
12   employer use the most reasonable alternative or even an  
13   equally reasonable alternative, the plaintiffs’

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necessity’ test in Title VII § 703(h), 42 U.S.C. § 2000e-2(h), which provides that” the administration of professionally developed ability tests not designed, intended, or used to discriminate on a prohibited ground is not an unlawful employment practice. Majority op. at **[14 n.5, 20]**. However, the Supreme Court has applied its disparate impact analysis in situations far removed from the tests and practices listed in Section 2000e-2(h). See, e.g., Wards Cove, 490 U.S. at 657 (nepotism, separate hiring halls, rehire preferences, and subjective decision making). The use of disparate impact analysis in areas not covered by Section 2000e-2(h) is certainly judicially created. Further—and more important—Section 2000e-2(h) does not contain the words, “otherwise prohibited,” which, as I explain below at **[7-15]** are important in establishing that the RFOA provision is an affirmative defense.

1 demonstration of equally effective practices that would  
2 serve the employer's legitimate goal no longer serves any  
3 purpose. This logic is sound only if one accepts two  
4 premises: (1) that "legitimate business justification"  
5 means the same thing as "reasonable factor other than age,"  
6 and (2) that the employee bears the burden of proof under  
7 the RFOA provision. As outlined in the next section,  
8 existing cases, legislative history, and statutory structure  
9 overwhelmingly support the view that employers bear the  
10 burden of establishing a RFOA. In addition, I am not at all  
11 certain that "legitimate business justification" and  
12 "reasonable factor other than age" should be construed to  
13 mean the same thing. Therefore, I believe the district  
14 court and this court applied Wards Cove correctly to  
15 plaintiffs' disparate-impact claim.

## 17 **II. Burden of Proof**

18 To determine whether a claim that an employment  
19 determination rests on a "reasonable factor other than age,"  
20 within the meaning of 29 U.S.C. § 623(f)(1), (1) is properly  
21 characterized as an affirmative defense, placing the burden  
22 of proof on the employer, or (2) must be negated as part of

1 plaintiff's overall burden of proving age discrimination  
2 within a Wards Cove disparate impact analysis, I look first  
3 to the language of the statute that creates both liability  
4 and exemptions from liability for age discrimination, 29  
5 U.S.C. § 623. See Gottlieb v. Carnival Corp., 436 F.3d 335,  
6 337 (2d Cir. 2006) ("Statutory analysis begins with the text  
7 and its plain meaning, if it has one.") Only if the statute  
8 is ambiguous, is resort to canons of construction permitted.  
9 See id. If the canons of construction fail to clarify the  
10 ambiguity, legislative history may be examined to determine  
11 congressional intent. See id. at 338.

12 The ADEA provides that "It shall be unlawful for an  
13 employer . . . to limit, segregate, or classify his  
14 employees in any manner which would deprive or tend to  
15 deprive any individual of employment opportunities or  
16 otherwise adversely affect his status as an employee,  
17 because of such individual's age." 29 U.S.C. § 623(a)(2).  
18 Section 623(f) creates five exceptions to liability that  
19 would otherwise exist under Section 623(a). In Section  
20 623(f)(1), Congress exempted from unlawfulness "any action  
21 otherwise prohibited" if age was a "bona fide occupational  
22 qualification reasonably necessary to the normal operation

1 of the particular business"; the "otherwise prohibited"  
2 action was based on reasonable factors other than age"; or  
3 the action was required by a law in the country in which the  
4 workplace was located. With limitations, Section 623(f)(2),  
5 exempts an action "otherwise prohibited under [this  
6 section]" if it is taken "to observe the terms of a bona  
7 fide seniority system . . . not intended to evade the  
8 purposes of this chapter" or "to observe the terms of a bona  
9 fide benefit plan." The consistent use of the words,  
10 "otherwise prohibited," suggests that Section 623(f) creates  
11 affirmative defenses because the various fact patterns  
12 listed are exceptions to liability that would otherwise  
13 exist.

14 However, even assuming that Section 623(f)(1) is  
15 ambiguous, at least two key canons of construction support  
16 placing the burden of proof on the employer. First, we must  
17 construe the meaning of Section 623(f)(2) in light of  
18 Section 623 as a whole. See Gottlieb, 436 F.3d at 338. The  
19 architecture of Section 623 is simple. Section  
20 623(a), (b), (c), (d), and (e) define unlawful practices.  
21 Then, Section 623(f) creates exemptions to liability for  
22 certain actions prohibited by Section 623(a), (b), (c), and

1 (e).<sup>2</sup> If plaintiffs were required to show that no RFOA  
2 existed, Congress logically would have included this  
3 provision within the liability sections, rather than within  
4 the exemption sections.

5 The second rule of construction favoring the  
6 interpretation of Section 623(f) as creating affirmative  
7 defenses is the doctrine of in pari materia. Where two  
8 sections are in the same statute and "share the same  
9 purpose," they "can, as a matter of general statutory  
10 construction, be interpreted to be in pari materia," that  
11 is, as having the same meaning. United States v. Carr, 880  
12 F.2d 1550, 1553 (2d Cir. 1989). All five of Section  
13 623(f)'s exemptions are expressed in parallel fashion:  
14 conduct that would be "otherwise prohibited" is rendered  
15 lawful if certain facts exist. Further, the first of the  
16 Section 623(f)(1) exemptions—the bona fide occupational  
17 qualification ("BFOQ") defense—is an affirmative defense.  
18 See City of Jackson, 544 U.S. at 233 n.3. The principle of  
19 in pari materia leads me to believe that, because the RFOA  
20 provision is in the same section as the BFOQ defense and

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<sup>2</sup> Section 623(d) is the ADEA's retaliation provision.  
Thus the Section 623(f) exemptions would not be relevant.



1 uses the same words—"otherwise prohibited"—Congress likewise  
2 intended the RFOA provision as an affirmative defense.

3 Interpreting the RFOA provision and other Section  
4 623(f) exemptions as affirmative defenses is also supported  
5 by Congress's enactment of the Older Workers Benefit  
6 Protection Act ("OWBPA"), Pub. L. No. 101-433, 104 Stat. 978  
7 (1990) (codified in relevant part at 29 U.S.C. § 623(f)(2)),  
8 after the Supreme Court held that the benefit plan exemption  
9 of Section 623(f)(2) did not create an affirmative defense,  
10 see Public Employees Retirement System of Ohio v. Betts, 492  
11 U.S. 158, 181 (1989). Prior to 1990, the Section 623(f)(2)  
12 exceptions—bona fide seniority systems and benefit plans—did  
13 not include language specifying that these exemptions apply  
14 to conduct "otherwise prohibited." See 29 U.S.C. §  
15 623(f)(2) (1990). In 1989, the Supreme Court held that the  
16 bona-fide-benefit plan exception "is not so much a defense  
17 to a charge of age discrimination as it is a description of  
18 the type of employer conduct that is prohibited in the  
19 employee benefit plan context" and that plaintiffs were  
20 required to show that a benefit plan was a subterfuge in  
21 order to prevail. Betts, 492 U.S. at 181. Congress  
22 responded by enacting OWBPA, which modifies the ADEA in

1 significant respects. In its findings, Congress indicated  
2 that Betts required "legislative action . . . to restore  
3 the original congressional intent in passing and amending  
4 the [ADEA]." Pub. L. 101-133 § 101. For our purposes, the  
5 relevant change was the insertion of "any action otherwise  
6 prohibited" into Section 623(f)(2). See id. § 103.

7 A detailed report of the Senate Labor and Human  
8 Resources Committee concerning OWBPA states that Congress  
9 inserted "otherwise prohibited," "language . . . that is  
10 commonly understood to signify an affirmative defense" into  
11 Section 623(f)(2) to make it clear "that the employer bears  
12 the burden to plead and prove the defenses and exceptions  
13 established in that section." S. Rep. No. 101-263, as  
14 reprinted in 1990 U.S.C.C.A.N. 1509, 1535. The Committee  
15 added that it endorsed "the uniform body of federal court  
16 decisions" holding that the BFOQ exception was an  
17 affirmative defense as well as circuit court decisions  
18 imposing the burden of proving the reasonable-factors  
19 defense on the employer. Id. (citing Criswell v. Western  
20 Airlines, 709 F.2d 544, 552-553 (9th Cir. 1982), affirmed on  
21 other grounds, 472 U.S. 400 (1985); Laugesen v. Anaconda  
22 Co., 510 F.2d 307, 315 (6th Cir. 1975), Cova v. Coca-Cola

1    Bottling Co. of St. Louis, 574 F.2d 958, 959-60 (8th Cir.  
2    1978)).

3           Of course, the OWBPA's legislative history is not  
4    relevant to determining the intent of the legislators who  
5    enacted Section 623(f)(1), which was not changed by OWBPA.  
6    See Pittston Coal Group v. Sebben, 488 U.S. 105, 118-19  
7    (1988). However, the legislative history discussed is  
8    probative of the meaning Congress normally assumes will be  
9    ascribed to the words "otherwise prohibited" when they  
10   preface exemptions to liability.

11          Finally, several circuits have characterized the RFOA  
12   provision and other Section 623(f) exemptions as affirmative  
13   defenses. See Jankovitz v. Des Moines Indep. Cmty. Dist.,  
14   421 F.3d 649, 651 (8th Cir. 2005) (characterizing as an  
15   affirmative defense employer's claim of a bona fide  
16   voluntary early retirement incentive plan pursuant to 29  
17   U.S.C. § 623(f)(2)(B)(ii)); Erie County Retirees Assoc. v.  
18   County of Erie, Pa., 220 F.3d 193, 199 (3d Cir. 2000)  
19   (characterizing the RFOA exemption as an "affirmative  
20   defense"); Baker v. Delta Air Lines, Inc., 6 F.3d 632, 639  
21   (9th Cir. 1993) (stating that "[o]nce the plaintiff  
22   establishes a prima facie case that age was a determining

1 factor in the employment decision, the defendant-employer  
2 can rebut the prima facie case and/or assert any number of  
3 affirmative defenses [including] the RFOA defense."); Heiar  
4 v. Crawford Co., Wis., 746 F.2d 1190, 1197-99 (7th Cir.  
5 1984) (requiring employer to prove that age was a BFOQ);  
6 Cova, 574 F.2d at 959-60 (holding that if the plaintiff  
7 makes out a prima facie case of age discrimination, the  
8 employer must "show[] that the discharge was 'based on  
9 reasonable factors other than age,'" and, if the employer  
10 meets that burden, the plaintiff must show that "age was a  
11 determining factor in the discharge") (quoting 29 U.S.C. §  
12 623(f)(1)); Laugesen, 510 F.2d at 313 (stating in dicta that  
13 the BFOQ exemption is an affirmative defense).<sup>3</sup> The  
14 majority cites only one case, Pippin v. Burlington  
15 Resources, 440 F.3d 1186, 1200 (10th Cir. 2006), holding  
16 that an employee bears the burden of disproving an asserted

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<sup>3</sup> The majority characterizes these decisions as "inapt," Majority op. at [20 n.7] because they are disparate treatment cases and were decided prior to City of Jackson. The majority's position provokes two questions: (1) Is there any evidence that Congress intended different burdens of proof for the RFOA provision depending on whether it is employed in a disparate treatment or a disparate impact case? and (2) Is it logical to assume that the Supreme Court rejected existing interpretations of the RFOA provision sub silentio and without analysis?

1 RFOA. Because Pippin contains no analysis, it does not  
2 disturb my conclusion that the weight of authority indicates  
3 that Congress intended that the employer bear the burden of  
4 proving a RFOA.

5 Based on the language and structure of the statute, the  
6 weight of authority, and the legislative history of the  
7 OWBPA, I conclude that the RFOA exemption is an affirmative  
8 defense. The majority, however, holds that the employees  
9 must disprove the employer's claim of a RFOA because (1) the  
10 City of Jackson court "nowhere suggested that the burden of  
11 persuasion with respect to the legitimacy of the business  
12 justification was being shifted to the employer"; (2) City  
13 of Jackson holds that "'Wards Cove's pre-1991 interpretation  
14 of Title VII's identical language remains applicable to the  
15 ADEA,'" and "Wards Cove explained that the plaintiff bears  
16 the burden of persuasion to defeat the employer's 'business  
17 necessity' justification because the plaintiff bears the  
18 ultimate burden under Title VII to 'prove that it was  
19 "because of [his] race, color," etc., that he was denied a  
20 desired employment opportunity,'" [id.] (quoting City of  
21 Jackson, 544 U.S. at 240, and Wards Cove, 490 U.S. at 660);  
22 and (3) City of Jackson acknowledged that age—as opposed to

1 race and sex—does sometimes correlate with reasonable  
2 performance factors and thus the ADEA has a narrower scope  
3 that Title VII, [id.].

4 My first problem with the majority's reasoning is that  
5 the Wards Cove Court did not analyze the "identical  
6 language" at issue in this case. At issue in this case is  
7 29 U.S.C. § 623(f)(1), a statute that was not construed in  
8 Wards Cove. The burden of proving a disparate impact claim  
9 remains exactly as it is described in Wards Cove, but that  
10 does not mean that the burden of proving the statutory RFOA  
11 exemption has been changed by Wards Cove or by City of  
12 Jackson. After City of Jackson, it remains necessary for a  
13 court interpreting Section 623(f)(2) to adhere to the  
14 ordinary principles of statutory interpretation applied  
15 above. Further, City of Jackson's acknowledgment that age  
16 does sometimes correlate with ability or inability to do a  
17 job explains why Congress did not amend the ADEA—as it did  
18 Title VII—to change certain aspects of Wards Cove and why  
19 Congress enacted the RFOA provision but not why the RFOA  
20 provision should be read to impose the burden of proof on a  
21 particular party. See City of Jackson, 544 U.S. at 240-41.  
22 Therefore, the possible correlation between age and certain

1 work-related factors has no bearing on where the RFOA  
2 burden should rest. Rather, an appropriate statutory  
3 analysis mandates construing the RFOA provision as imposing  
4 the burden on the employer to prove that a RFOA exists.

### 6 **III. Waiver and Fundamental Error**

7 Where a claim of error has its genesis in the charge or  
8 the verdict sheet and the party relying on the error for  
9 reversal or a new trial did not object at trial, the error  
10 is waived and can be reached only if fundamental error  
11 occurred. See Patrolmen's Benevolent Assoc. of the City of  
12 New York v. City of New York, 310 F.3d 43, 54 (2d Cir.  
13 2002). "Fundamental error is more egregious than the  
14 'plain' error that can excuse a procedural default in a  
15 criminal trial, and is so serious and flagrant that it goes  
16 to the very integrity of the trial." Jarvis v. Ford Motor  
17 Co., 283 F.3d 33, 62 (2d Cir. 2002) (internal citation and  
18 quotation marks omitted).

19 Defendants, who, in my view, bear the burden of proving  
20 a RFOA, included RFOA as an affirmative defense to liability  
21 in their answer. However, the charge did not include an  
22 instruction on the RFOA exemption. Defense counsel did not

1 object to the court's charge in any respect. Nevertheless,  
2 defendants argue that they did not waive any aspect of a  
3 disparate impact analysis because City of Jackson  
4 "represents a change in the prevailing law under the ADEA,  
5 and where there has been an intervening change . . . no  
6 waiver may be found." Appellants' Reply Br. at 9. This  
7 argument is not valid. Since the RFOA was enacted, it has  
8 been clear that employers can defend against disparate  
9 impact liability by showing that employees were selected for  
10 termination based on a reasonable factor other than age.  
11 Further, courts construing Sections 623(f)(1) and (2) have  
12 generally found that they create affirmative defenses to  
13 liability. See Jankovitz, 421 F.3d at 651; Erie County  
14 Retirees Assoc., 220 F.3d at 199; Baker, 6 F.3d at 639;  
15 Cova, 574 F.2d at 959-60; Laugesen, 510 F.2d at 313.  
16 Finally, defendants themselves pleaded RFOA as an  
17 affirmative defense. Under these circumstances, there can  
18 be no claim that changes in the law excused defendants'  
19 waiver, and defendants must demonstrate that the court's  
20 failure to include a RFOA instruction in the charge and a  
21 RFOA question in the verdict sheet constituted fundamental  
22 error.



1 I see no fundamental error. Parties, as the masters of  
2 their cases, should and usually will request the charges  
3 that they believe their evidence supports and should object  
4 when those charges are omitted. From all that appears in  
5 the record before us, defendants may have made a strategic  
6 decision not to press the RFOA defense, believing that it  
7 would be easier to require plaintiffs to establish disparate  
8 impact under the Wards Cove analysis than for defendants  
9 themselves to prove a reasonable factor other than age. In  
10 addition, I do not consider that a jury that had been  
11 properly charged that defendants bear the burden of proving  
12 a RFOA would necessarily find for defendants. Such a jury  
13 could permissibly find that defendants had not established a  
14 RFOA based on the unmonitored subjectivity of KAPL's plan as  
15 implemented.

#### 16 CONCLUSION

17 For the reasons discussed above, we should adhere to  
18 our prior decision and reinstate the vacated judgment. I  
19 therefore respectfully dissent.  
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21  
22